

## Sales Engineer

Faustel is a world leading manufacturer of high-tech custom web converting equipment for the textile, film, foil and paper converting industry. We have an outstanding opportunity available for a **Sales Engineer** at our facility in Germantown, Wisconsin. Faustel is committed to listening to our customers and providing unsurpassed products and services.

### **Responsibilities**

- Contact with prospects inquiring about equipment, through trade shows, site visits, telephone calls, and email.
- Assist in marketing strategy to develop new prospects.
- Manage inquiries by collecting all needed information from the customer, communicating with the Sales and Application Engineering departments, and helping prepare a thorough and accurate equipment proposal.
- Develop and maintain product knowledge through understanding of fundamental processes such as web handling, winding, coating, drying, and laminating.
- Develop and maintain an understanding of machine drive, control and operator interface systems.

### **Qualifications**

- Engineering degree from an accredited university
- 5 years of custom equipment sales experience
- Domestic and international travel 20%
- Strong verbal and written communication skills
- Excel and Word proficient
- Direct industry experience or other experience with web handling, coating and converting equipment

Faustel offers a competitive salary and a full benefits package, including health, vision, dental, life insurance, other voluntary benefits, cash profit sharing, 401K with a generous match, holidays, personal days, and vacation. Join an innovative and team oriented company as we continue to be the leader in our industry.

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Equal Opportunity Employer